

## Engage

on Your Website

## **TAdvantage**

Efficient Dealer Workflow

### **Dealership Website Platform**

**Dealership website technology, together with an effective digital strategy,** for maximized customer engagement with your online inventory.



## TAdvantage



## MADE BY DEALERS FOR DEALERS

AutoSync's TAdvantage was developed in collaboration with Canadian automotive dealers and OEMs, offering responsive, tailor-made website solutions to suit your brand aspiring to get you more VDP views putting your competitive advantage on full display!

With robust digital tools, an SEO strategy that delivers, web accessibility compliance baked into your site and **Online Strategy Consultant support in both English and French**, you'll feel confident that your website supports your dealership's goals.

### Key Features:



OpenSource Wordpress Platform



ABC

ADIA

Responsive Across All Devices 502

Flexible Content Management

### **PLUS Advanced Integrations with Industry Leading Partners**



:s 360 📍



Instant Cash Offer



🚯 AutoSync

TRFFIC TAdvantage MOTOINSIGHT Activix CRM vAuto coxtime EasyDeal autosync.ca

## TAdvantage

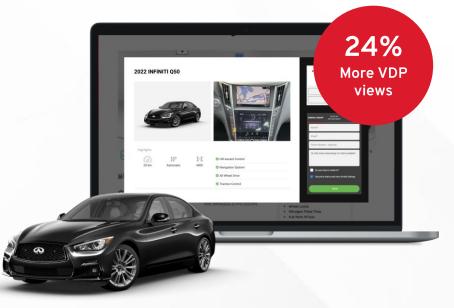


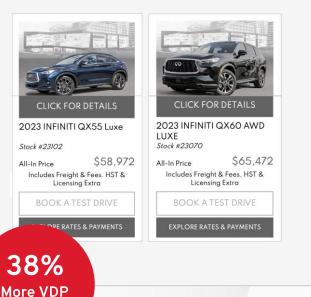
## **More VDP Views = More Opportunities**

### **Quick View VDP**

Get up to 24% more vehicle display page (VDP) views with our Quick View VDP feature.

Quick View VDP pops up a VDP straight off the SRP and includes photos, CTA's & the ability browse every vehicle in stock - without a page load.







### AutoTrader.ca IQ Badging

Dealers see up to 38% more vehicle display page (VDP) views through our exclusive partnership with Auto Trader's IQ badging program.

IQ Badging brands Good Price & Great Price vehicles on dealer SRPs & VDPs to validate dealer market pricing for all customers to see.



views





## Level up your website with advanced features!

**TAdvantage GOLD** is powerful and innovative. It provides you with all of the benefits of TAdvantage with the addition of a blend of even more cutting-edge solutions that include automated features to create greater efficiency for your website operations.



### Video Solutions & Video Fusion

Complete video solution for your dealership website including custom videos, automated videos and Video Fusion.



### **Branded Overlays**

Fully automates the process of adding custom branding to all the hero images of your new and used inventory.



### **Promo Builder**

Organizes vehicles and automates different inventory marketing strategies, and provides intelligent controls over merchandising, groups of inventory and pricing.



### My Garage

Provides a shortlist of recently viewed vehicles and the opportunity for car shoppers to save vehicles and sign up for price alerts.





## **Advanced Integrations**

1-SOURCE Back-End Tools	1-SOURCE POWERED BY TRADER
Google Analytics 360	Analytics 360
Online Consultation	TAdvantage
TRFFK Integration	TRFFK
Motoinsight Integration	MOTOINSIGHT
Activix Integration	Activix CRM
vAuto Integration	vAuto



## TAdvantage

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Website Features	TAdvantage	TAdvantage <b>GOLD</b>
WordPress Integrated Content Management System	•	•
Cross Platform Integration with AutoTrader.ca	•	•
AutoTrader.ca IQ Price Badging	•	•
AutoTrader.ca SRP Merchandiser	•	•
Inventory Showroom	•	•
Google reviews integration	•	•
CarFax Integration	•	•
Lead Management Tools	•	•
Plug-and-Play Supported Third-Party Integrations	•	•
Search by Payment/Show Finance Payments	•	•
Create & Manage Specials by Department	•	•
Finance Calculator	•	•
Customizable Pop-Ups	•	•
Unlimited Page Creation	•	•
Online Strategy Consultant	•	•
Full access to WP back-end to build/modify pages	•	•
Blog Integration	•	•
Branded Overlays		•
Video Solutions		•
Video Fusion		•
MyGarage		•
Promo Builder		-

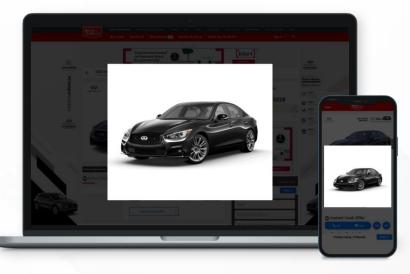


## TAdvantage CAPTURE SERVICES



# Blow Past Your Competition and Engage Shoppers with Exceptional Photos of Your Inventory!

With three levels of Capture Services at your fingertips, you are equipped to effectively merchandise your vehicles with real photos, (compared to stock images), and entice shoppers to take action.



#### **TRADER CAPTURE**

Don't have time to capture your own vehicles? Our professional photographers will come out and capture up to 15 photos of your vehicles for you!

Using the TRADER Dealer App, photos will be captured and synced to AutoTrader.ca directly through the mobile device.

### TRADER CAPTURE

A first-class approach to capturing professional grade photos of your vehicles using trained and experienced photographers and top of the line equipment.

- 14+ branded photos per vehicle in front of your preferred backdrop at your dealership
- Fresh inventory captured weekly by our highly trained professional photographers
- Photos captured using a DSLR with 24.2MP capability to capture every rich detail of the vehicle\*
- Capture images are available to be syndicated\*\*

#### TRADER CAPTURE

An extension of the Premium Capture service, providing professional editing of your vehicles, to produce a superior finish to every photo including a customized background.

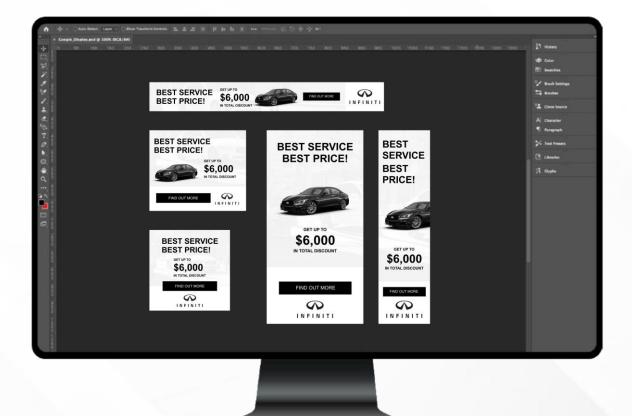
- 14+ branded photos per vehicle at your dealership
- Custom designed backgrounds for your inventory
- Fresh inventory captured weekly by our highly trained professional photographers
- Photos captured using a DSLR with 24.2MP capability to capture every rich detail of the vehicle\*
- Capture images are available to be syndicated\*\*

\*Photos loaded into listing will be reduced in resolution to ensure efficient load times but original high-resolution images will be provided to the dealer. \*\* Based on your existing syndication package.



## TAdvantage CAPTURE SERVICES

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### WITH CREATIVE SERVICES YOU CAN TAKE ADVANTAGE OF:

• Media assets customized for your dealership needs and the current season

• Access to a Creative Consultant who understands the industry and your dealership website

• Ability to schedule the release of your artwork on any day of the month

# HOW CREATIVE SERVICES CAN HELP:

• Your website will always be fresh and current with new content

• Work with usability and design experts to understand how to increase shopper engagement on your website

• Differentiate your dealership by promoting on the lot specials, certified used vehicle offers, seasonal sales, service and parts specials, new model offerings, customer testimonials and more!

 Stylistically align to your brand and in market campaigns



## TAdvantage SEO & LSO



### Advance Your Online Search Presence to Reach Consumers When They're Ready to Buy

## SEARCH ENGINE OPTIMIZATION (SEO)

With the TAdvantage SEO solution, Infiniti dealers can benefit from a strong SEO strategy and implementation guideline to drive traffic to your dealership website.

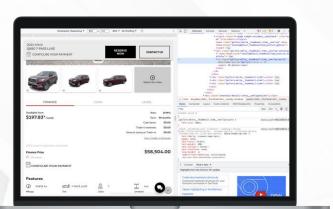
You'll elevate your online presence over the long term with the support of our team of Canadian automotive SEO experts.

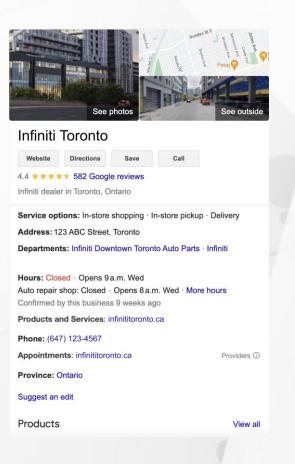
Your dealership website will be optimized through every piece of contributed content, while establishing keywords to boost your organic ranking in search engines.

# LOCAL SEARCH OPTIMIZATION (LSO)

With TAdvantage LSO, you can build prominent exposure in your local market to appear in search results conducted by car buyers near you!

We'll help you claim and/or manage your Google Business Profile listing to increase visibility and engagement to attract new customers in your immediate area.





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## TAdvantage SEO & LSO



### Advance Your Online Search Presence to Reach Consumers When They're Ready to Buy

# SEARCH ENGINE OPTIMIZATION (SEO)

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### **CUSTOM AD COPY**

Build authority via unique content across your entire website written.

# LOCAL SEARCH OPTIMIZATION (LSO)



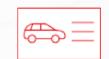
#### GOOGLE BUSINESS PROFILE UPDATES

Create more Google Business Profile posts to attract local customers.



### OPTIMIZED VEHICLE LANDING PAGES

Vehicle product pages contain helpful content for the best search user experience.



## GBP QUESTIONS & ANSWERS

Let us help you stay on top of replying to consumers inquiries.

### **EXPERT BLOG POSTS**

Increase blog post volume to grow your digital brand and engage with customers.



### REPUTATION MANAGEMENT

We'll help manage your reviews to create a favourable public opinion of your dealership.

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## TAdvantage SEO & LSO



Website Features	LSO Standard	LSO Premium	LSO Standard	SEO Premium
Google Business Profile/Bing Places Optimization	•	•	•	•
Citation Build & Clean	•	•	•	•
Google Business Profile Product Collections	•	•	•	•
Google Business Profile Posts	•	•	•	•
Department Google Business Profile Optimization		•	•	•
Google Business Profile Review Generation		•	•	•
Custom Landing Page Creation			Quarterly	Quarterly
Custom Model SRP Creation 5 models			•	•
Key Page Optimization			•	•
Link Building			•	•
Keywords Tracked			20	40
Site Speed Optimizations				•

Infiniti Digital SEO Features	New Vehicle Content Standard	New Vehicle Content Premium
Product Features	1 Blog and 1 News Piece. Each Blog has an average of 500 words and news piece has an average of 175 words	2 Blogs and 1 News Piece. Each Blog has an average of 500 words and news piece has an average of 175 words

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## **Our Mission**





We help dealerships & OEMs increase the **effectiveness** of their sales efforts, the **efficiency** of their processes, and the **profitability** of their business.

